

Combined advantage for logistics



Hupac One step ahead for your shipments



Combined advantage – for nearly 50 years

Hupac combines the strengths of road and rail. We specialise in developing and providing innovative combined transport services and generate an added value for the operations of our customers. We use our own assets as well as the services of high-quality partners, supported by excellent IT concepts and an experienced staff.

Independence – own assets as an advantage

Hupac owns one of the largest fleets of intermodal wagons in Europe and operates its own terminals at key destinations. We have the flexibility to quickly provide the necessary capacities when the volumes of our customers increase: having access to our own assets allows us to complete projects within a short time to market.

Strong organisation – on site throughout Europe

The operational control center for our network is located in Chiasso and supported by local teams. Together we ensure that our customers are provided with outstanding services. In the event of disruptions, we act quickly and around the clock.

Service-oriented culture – putting the customer first

Services are defined by our customers, not by us. An experienced team is ready to accept all challenges with passion, regardless of complexity and scope. Satisfied customers are the result of our service-oriented culture.

Integrity – building trust between partners

In addition to providing the agreed services at the right cost, we also develop lasting relationships with our customers and suppliers. Partnerships are formed with the intent to expand our business and support mutual growth.

Innovation – ideas for optimal solutions

Innovation is a top priority in our work and sets us apart from others in the highly competitive transport market. Innovation is part of every step of the process with the objective to consistently add value. We are proactive in the interactions with our customers and the market and continuously implement new ideas.

Productivity – keeping costs under control

A lean organisational structure and automated processes lead to competitive products. Services are purchased based on bids and intelligent procurement. New savings potentials are identified and systematically realised on a regular basis.

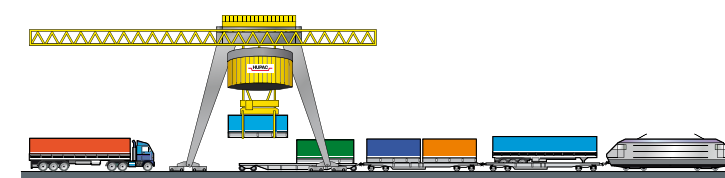


Integration – key role of IT

IT integration with customers and partners simplifies the processes and saves money. Order intake, order processing and invoicing: our IT is customised to match the processes and supports all common EDI standards.

Safety – number one priority

Our focus on safety in all aspects also offers practical advantages to our customers. Well-maintained rolling stock, full compliance with loading regulations and active theft prevention ensure smooth and safe transports.



Facts & Figures

Independent intermodal transport operator

Locations in Switzerland, Germany, Italy, Netherlands, Belgium, Denmark, Poland, Russia

1967 foundation

5 000 rail platforms

660 000 road consignments

400 employees

91% less CO₂ compared to road transportation

100% low-noise wagon fleet

2014 data

Shuttle Net Value added services on a high-performance intermodal network



Connecting Europe – non-stop on the rails

The Shuttle Net connects the major economic areas of Europe – from Scandinavia to southern Italy, from Spain to Russia, from Benelux to Romania. The shuttle trains carry all common loading units such as containers, tank containers, swap bodies and semi-trailers with intermodal equipment: fast, safe, eco-friendly, and year round.

New markets – from Europe to the Far East

Together with its partners, Hupac has established a performing network for shipments to Russia and the Far East. Via the Gadki hub, close to Poznan, we offer numerous destinations in the emerging markets of Russia, China and Korea.

Megatrailers – crossing the Alps by train

Modern, P400 codified semi-trailers can already cross the Alps by train. The Hupac network comprises around 100 shuttle trains per week on the 4-meter-corridors via Lötschberg and Brenner, connecting the main economic areas north and south of the Alps.

Full service – flexible and dependable

Our customers book and deliver the goods – we do the rest: from train scheduling to capacity management, from traffic control to event management around the clock. Our proactive teams provide reliable updates on any disruptions and take action to maintain the services.

IT systems – strategic factor

With innovative systems to track shipments and exchange data we offer our customers a vital service to control the logistics and ensure fast and easy processes.

Dangerous goods – in capable hands

Hupac has a centralized service unit dedicated to hazardous goods transportation. It ensures compliance with specific regulations, staff training and coordination between the parties involved in order to handle all related issues.

Loading units – technical support

Customers who plan to design specific vehicles for combined transport can rely on the know-how of our engineers. On request, Hupac provides the codification of the vehicles, necessary for combined transport.

Shuttle Net

Your advantage

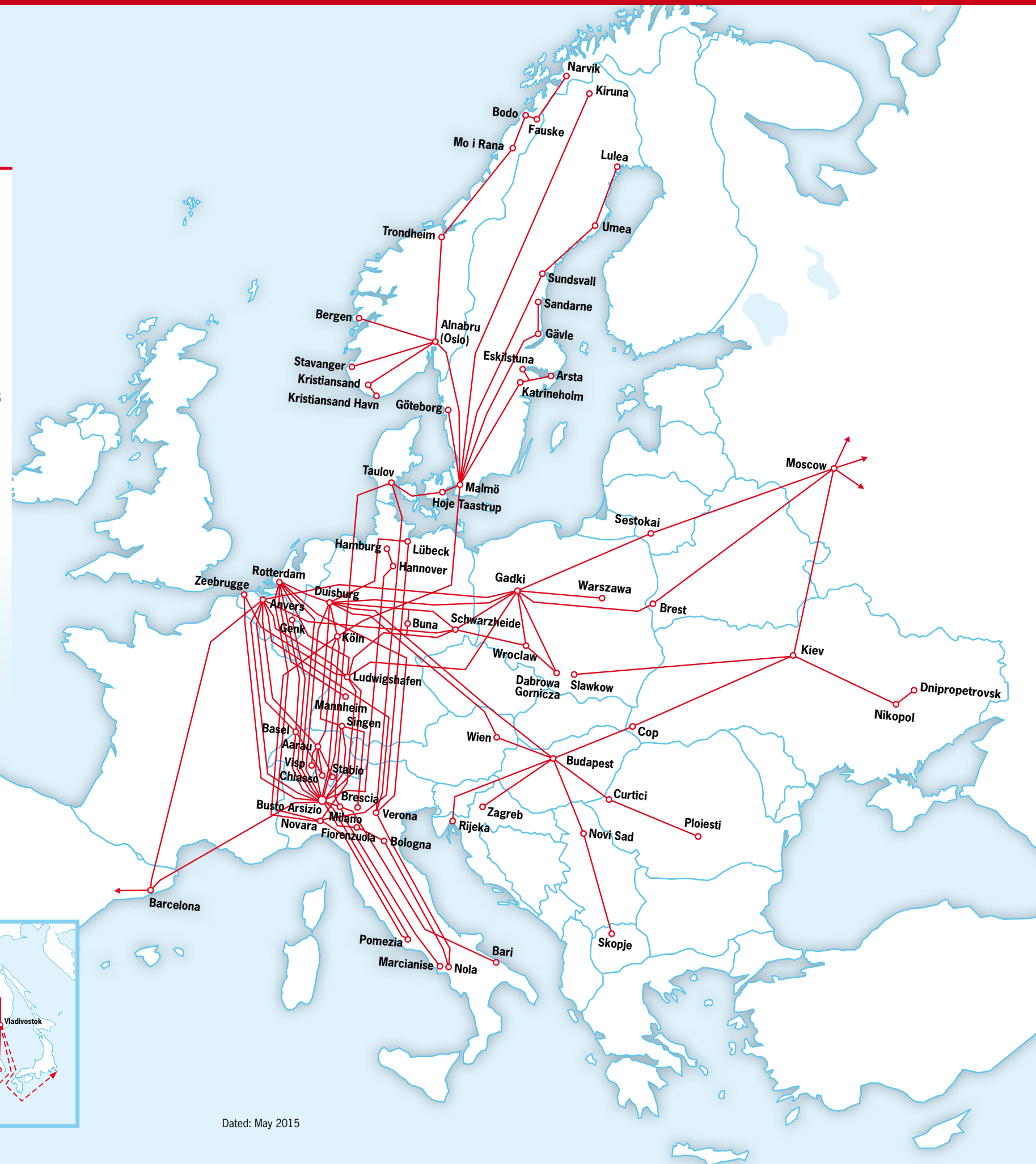
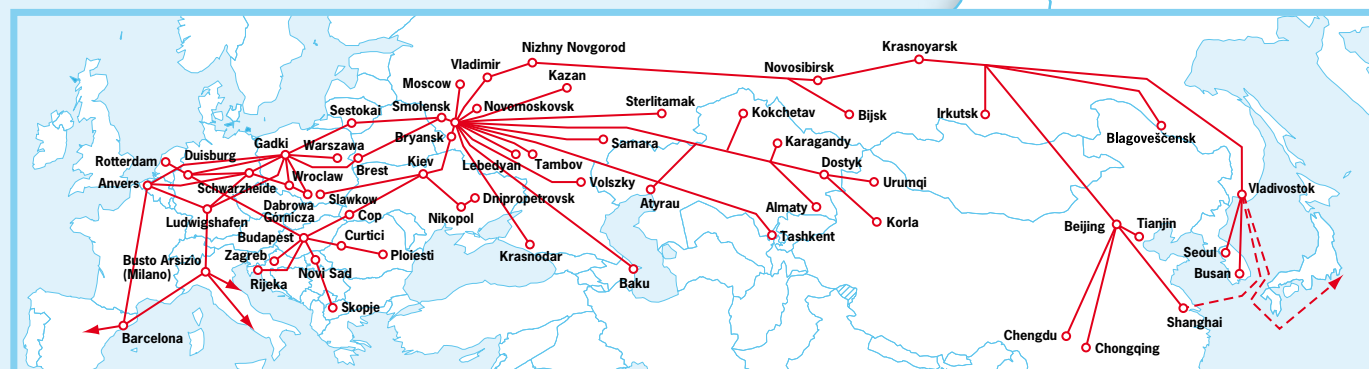
100 daily trains
connecting the main economic areas
in Europe up to the Far East

**Multiple daily
departures**
for maximum flexibility

Fast, direct connections
according to
a fixed schedule

**Capacity for
megatrailers**
across the Alps

**Full service
package**
with 24/7 traffic
control to secure
your shipments



Dated: May 2015

Company Shuttle

Customized solutions for large transport volumes

New needs – new solutions

Combined transport is a growth market where more and more carriers have volumes large enough for block trains. Customers willing to accept the capacity utilisation risk for the trains find an experienced partner in Hupac: we make sure that the business is optimally handled.

Tailor-made – to satisfy highest expectations

The customer is the focal point of the Company Shuttle concept. Based on required route, schedule and frequency each train is individually arranged to meet the customer's needs.

Throughout Europe – nothing is impossible

Our services are limitless. Our unique structure and extensive experience in combined transport enable us to develop effective solutions for our customers throughout Europe.

Exclusive – also in the price/performance ratio

Every Company Shuttle is reserved exclusively for one customer and offers secured capacity. Freight forwarders with high transport volumes create a unique selling proposition in the market with "their" train.

Services – based on modular design

Together with our customers we define the components and the level of our Company Shuttle services based on different configuration options. For example, the package may comprise the following items:

- ▶ wagon rental
- ▶ fleet management
- ▶ terminal services
- ▶ train monitoring and operational control 24/7
- ▶ backup wagons or compositions
- ▶ further added value services, such as positioning of empty equipment, in-plant services, etc.

Order management – perfectly integrated

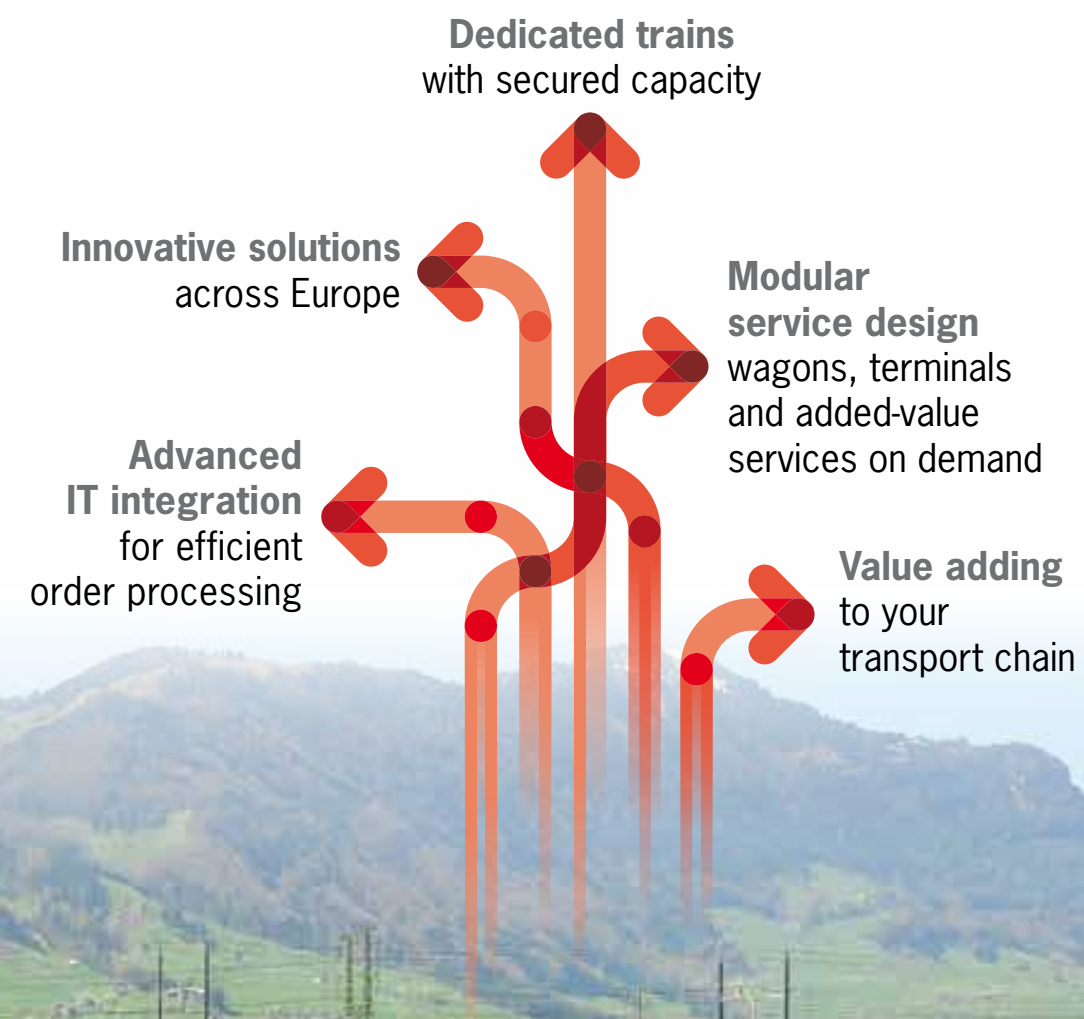
Orders must be processed efficiently. We install a customised order-to-billing system for each train with effective IT integration between the customer's ERP software and Hupac's operating system.

Know-how – to achieve success with a strong partner

Trains are our job. We provide our know-how to ensure that our customers' trains are an instant success. From purchasing railway services and operational control of the day-to-day business to taking action in case of disruption and wagon management, we act as an interface to the railways and free up our customers to allow them to focus on their core business.

Company Shuttle

Your advantage



Terminals

Efficient interface between road and rail

Specialists for the road-to-rail transfer

Hupac operates nine terminals for the road-to-rail transfer of intermodal loading units. The largest facilities are located in Busto Arsizio-Gallarate, Singen and Antwerp. There are also terminals in Aarau, Basel, Chiasso and Piacenza: small but very efficient terminals offering excellent, high-quality services.

With regard to the opening of the Gotthard base tunnel, Hupac is developing new terminal capacities in the area of Milan together with Italian partners.

Busto Arsizio-Gallarate terminal

Busto Arsizio-Gallarate is the central hub of the Shuttle Net. Dozens of trains connect the terminal to a wide range of destinations in Switzerland, the Netherlands, Germany, Belgium, Spain, Denmark and Sweden. The facility also serves as a gateway platform for continued travel within the Italian network.

The terminal is located 20 km northwest of Milan and can be reached directly from the highway. It is equipped with four crane modules with twelve gantry cranes and is able to handle up to 30 train pairs per day.

A high-performance structure and efficient processes guarantee smooth transfers and short cycle times. The Busto Arsizio-Gallarate terminal is open six days a week around the clock. An own customs office and warehouse facilities close to the terminal integrate the offer.

Area	240,000 m ²
Transshipment sidings	11 x 540 to 760 m
Gantry cranes	12
Capacity	30 train pairs per day



Singen terminal

The Singen terminal is an efficient transshipment facility in the south of Baden-Württemberg. With daily departures to Italy and connections to maritime ports, this site is a major hub on the north-south axis.

Area	50,000 m ²
Transshipment sidings	4 x 650 m
Gantry cranes	2
Capacity	8 train pairs per day



Antwerp terminal

Antwerp is one of the main intersections in European freight transport with high volumes in maritime as well as continental traffic. The shuttle trains use the HTA Hupac Terminal Antwerp for connections on the north-south axis and the Combinant Terminal focusing mainly on east-west traffic.

	HTA	Combinant
Area	53,000 m ²	90,000 m ²
Transshipment sidings	5 x 620 m	5 x 650 m
Gantry cranes	3	3
Capacity per day	12 train pairs	12 train pairs



Green logistics Together for the environment

Environment – our responsibility, your success

Combined transport means less harmful emissions, less energy consumption, less traffic on the road. In 2014, the Hupac network saved 850,000 tonnes of CO₂ and 10.5 billion megajoules of energy compared to pure road transport. The environment could benefit from savings of 91% in CO₂ emissions and 80% in energy consumption.

All partners in the logistics chain are involved in this success: shippers, carriers, rail companies, terminals and operators: together, we can do a lot for a better environment.



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