



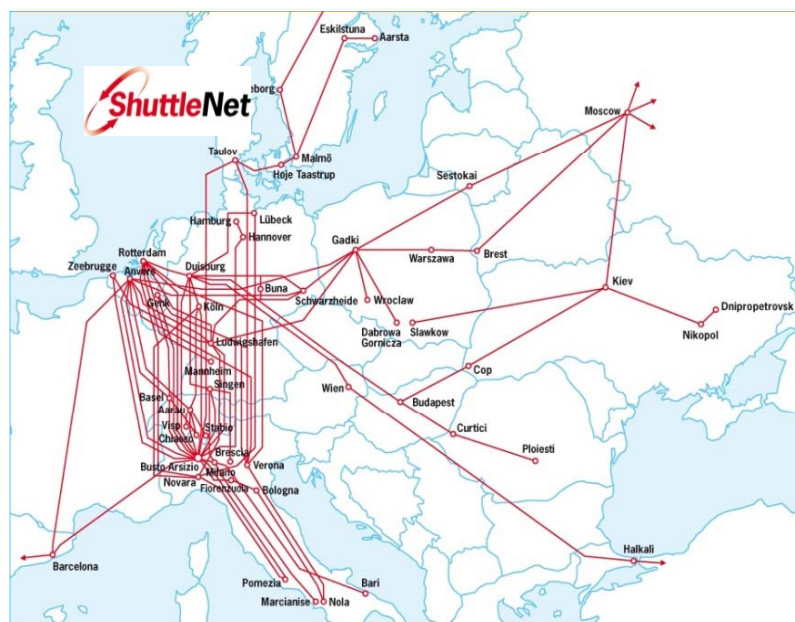
Hupac. One step ahead for your shipments

More than 45 years of success on the market

Hupac is the leading combined transport operator through Switzerland and one of the market leaders in Europe. The company works to ensure that an increasing volume of goods can be transported by rail and not by road, thus making an important contribution to modal shift and environment protection.

Hupac operates a network of 100 trains each day between Europe's main economic areas. In 2012, the traffic volume was around 646,000 road consignments. The Hupac Group employs around 410 employees in 13 companies with locations in Switzerland, Germany, Italy, the Netherlands, Belgium, Denmark, Poland and Russia.

Hupac was founded in 1967 in Chiasso. The company has 100 shareholders. The share capital amounts to CHF 20 million; 72% of this belongs to logistics and transport companies, while 28% is held by rail companies, thus guaranteeing closeness to the market and independence from the railway companies.



Own resources, strong market position

Rolling stock

- ➔ 5.166 rail platforms
- ➔ 11 main-line and/or shunting locomotive

Terminal management

Busto Arsizio-Gallarate, Novara RAlpin, Piacenza, Aarau, Basle, Chiasso, Lugano Veduggio, Singen, Antwerp

Information technology

- ➔ Goal, integrated software for transport
- ➔ Cesar, customer information system
- ➔ Ediges, XML data exchange system

Traction

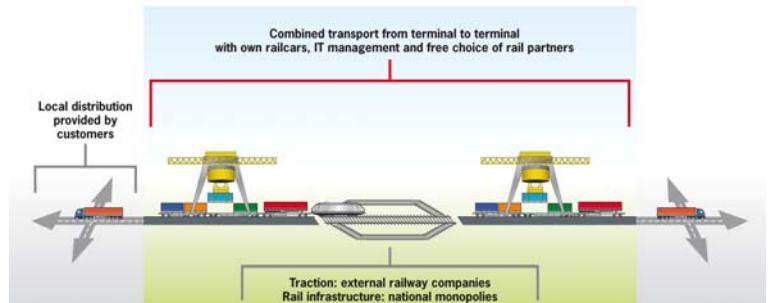
- ➔ Collaboration with various partners
- ➔ Integrated traction responsibility





Business modell: independent and neutral

Hupac combines the consignments of different carriers into whole trains as a neutral and independent combined transport operator. These trains run back and forth between transshipment terminals on long and mostly international routes, with traction provided by external rail transport companies. The pre-carriage from the origin to the terminal and the onward carriage from the terminal to the final destination are carried out by transport companies. Hupac is committed to railway liberalisation and offers its services to all transport companies.



Shuttle Net: unaccompanied combined transport

The Hupac Shuttle Net connects the main European economic areas with daily shuttle trains:

- ➔ Transportation of containers, semi-trailers and swap bodies
- ➔ Links from terminal to terminal or from port to inland terminal
- ➔ Gateway concepts with intermediate transfer of consignments from one train to another to cover large distances economically
- ➔ Competitive on transalpine routes of 300 km and over.



Group companies

The Hupac Group consisted of a total of thirteen companies based in Switzerland, Germany, Italy, Belgium, the Netherlands and Russia. Each company operates within its own well-defined remit in order to provide advanced solutions and contribute to the overall efficiency of the Group.

Hupac Ltd Chiasso		
Hupac Intermodal Ltd Chiasso	Hupac Intermodal NV Rotterdam	Hupac Intermodal BVBA Antwerp
Hupac SpA Milan	Hupac GmbH Singen	Intermodal Express LLC Moscow
Terminal Singen TSG GmbH Singen	Termi Ltd Chiasso	Termi SpA Busto Arsizio
Fidia SpA Oleggio	Centro Intermodale SpA Milan	Terminal Piacenza Intermodale Srl Piacenza